



Williams Scotsman Awarded State of Florida Negotiated Agreement Purchasing (SNAPS II) Contract

ORLANDO, FL. – January 20, 2004 / Williams Scotsman, a national leader in the sales and leasing of modular buildings, mobile offices and storage products in the United States and Canada, announced it has been awarded a SNAPS II contract by the State of Florida. The contract is available for use by all Florida State Agencies, Local Government Entities, Institutions of Higher Learning under the State System, as well as certain private, non-profit corporations.

“A contract of this type is a preferred purchasing vehicle for government buyers. Williams Scotsman is pleased to provide state agencies and other qualified organizations with the option to lease or purchase our products and services utilizing this contract,” said Wayne McGowan, William Scotsman’s Vice President of the Southeast Region.

Williams Scotsman’s complete line of mobile offices, storage products, Redi-Plex modular units and more are available on the contract, in addition to an array of services and accessories. The contract number is 1553069 and a copy of the price list or requests for additional information can be obtained by calling 888-208-0089 or via email at sbrussel@willscot.com, or by visiting the State Purchasing Agreement web site on www.myflorida.com.

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Williams Scotsman, Inc., headquartered in Baltimore, Maryland, operates a fleet of over 90,000 mobile office and storage units that are leased through a network of 90 branch offices throughout the United States and Canada. The company serves over 25,000 customers in approximately 460 separate industries. In addition to its core leasing business, Williams Scotsman also provides delivery, installation, refurbishment and other services to its leasing customers and sells new and used mobile office products and services.

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